# **NATIONAL BUDGET 2025/2026**

# Comprehensive Financial Analysis & Strategic Guide



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Presented by Financial and Forensic Accounting Services Ltd (FAFASL)

WE ACCOUNT FOR YOUR PEACE OF MIND

October 14, 2025

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# **Executive Summary**

Budget 2025/2026 represents a **fiscal transformation** for Trinidad and Tobago, balancing revenue generation with strategic relief measures. This budget introduces significant changes that will impact every citizen, business, and investor.

# **FAFASL's Strategic Perspective**

This budget marks a **critical turning point** in Trinidad and Tobago's fiscal policy. The government is implementing a dual strategy:

- 10 Revenue Enhancement Through tax reforms, NIS adjustments, and new levies
- 11 **Economic Stimulus** Via targeted relief, infrastructure investment, and sector support

# **Key Highlights**

#### **Revenue Measures:**

- VAT replacement with simpler Sales Tax system
- NIS contribution increases (+6% over 2 years)
- NIS retirement age gradual increase ( $60 \rightarrow 65$  by 2036)
- New landlord surcharge (2.5-3.5%)
- Asset levy on financial institutions (0.25%)
- Doubled alcohol and cigarette duties

### **Relief Measures:**

- Super gas price reduction (\$1.00/litre) IMMEDIATE
- Private pension income **TAX-FREE** from Jan 1, 2026
- Public service salary increase (10%)
- Construction materials duty waived
- VAT removed on local foods

#### **Infrastructure & Development:**

• \$7.5B for PURE (Public Utilities, Roads, Environment)

- \$3.72B for Tobago development
- \$1B NIF Bond for infrastructure
- \$475M Employment Fund

#### **FAFASL Assessment**

**Overall Rating: Transformational but Challenging** 

**Strengths:** Addresses long-standing structural issues (VAT complexity, NIS sustainability)

- ✓ Provides immediate relief (gas prices, tax-free pensions)
- ✓ Invests in critical infrastructure
- Supports key sectors (construction, agriculture, Tobago)

**Challenges:** ▲ Significant cost increases for workers and employers (NIS +6%)

- ▲ Longer working lives required (retirement age to 65)
- ⚠ Higher costs for landlords, drinkers, smokers, luxury EV buyers
- ⚠ Implementation complexity (VAT to Sales Tax transition)

#### **Three Critical Actions for 2026**

#### 1. Review Your Retirement Plan

The NIS changes mean you'll pay more and work longer. Private pension savings are now MORE attractive than ever (tax-free!). FAFASL can help you optimize your retirement strategy.

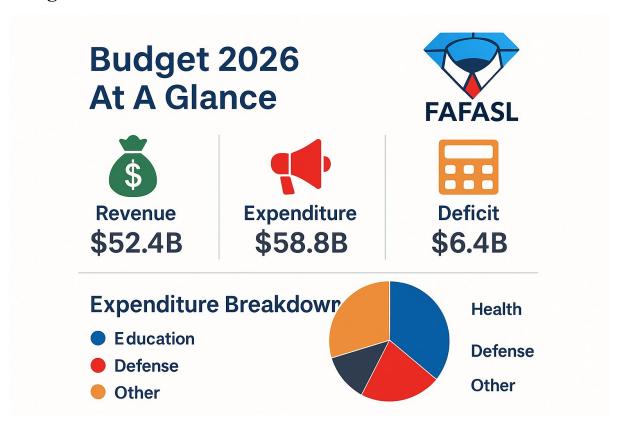
#### 2. Optimize Your Tax Position

Multiple new measures create planning opportunities. From private pensions to construction timing to rental income structuring - strategic tax planning is essential.

### 3. Capitalize on Sector Opportunities

Construction, agriculture, Tobago tourism, and financial services all have new incentives. Position your business to benefit.

# **Budget at a Glance**



# **Budget Arithmetic**

**Total Revenue: \$52.4 Billion** 

• Oil & gas revenue

Non-oil revenue

• New revenue measures

#### **Total Expenditure: \$58.8 Billion**

• Education & Training: \$8.766B (15%)

• Health: \$8.214B (14%)

• National Security: \$6.366B (11%)

• Public Utilities: \$3.395B (6%)

• Infrastructure: \$1.943B (3%)

• Transport: \$1.840B (3%)

• Rural & Local Government: \$1.807B (3%)

• Agriculture: \$1.130B (2%)

• Housing: \$0.662B (1%)

• Other sectors: Balance

Fiscal Deficit: \$6.4 Billion

- Deficit-to-GDP ratio: ~4.2%
- Financing through borrowing and Heritage Fund

# **Economic Assumptions**

Oil Price: US \$73 per barrel

Gas Production: Targeted increase through Dragon gas deal

**GDP Growth:** Moderate growth projected **Inflation:** Managed through relief measures

# **Economic Context**

# **Macro-Economic Landscape**

Trinidad and Tobago faces several economic challenges in 2025/2026:

### **Energy Sector Challenges:**

- Natural gas production 16.8% below 2016 levels
- Declining oil output
- Need for new exploration and Dragon gas deal

#### **FOREX Shortage:**

- Persistent foreign exchange scarcity
- Impact on imports and business operations
- Government addressing through energy sector restart

#### **Fiscal Position:**

- Public debt at 85% of GDP
- Need for revenue diversification
- Balancing fiscal sustainability with growth

#### **Employment:**

- Public service salary stagnation (9 years)
- Need for job creation
- \$475M Employment Fund allocation

#### **FAFASL Economic Outlook**

#### Short-term (2026):

- Moderate inflation from new taxes offset by relief measures
- FOREX situation to improve gradually with Dragon gas
- Consumer spending boost from public service salary increase

### Medium-term (2027-2028):

- Energy sector recovery critical
- NIS reforms begin to impact retirement planning
- Construction boom from duty waiver

# Long-term (2029-2036):

- Fiscal sustainability improved through NIS reforms
- Economic diversification progress
- Infrastructure investments yielding returns

# **Key Revenue Measures**



# 1. VAT to Sales Tax Transition

#### What's Changing:

- Current 12.5% VAT system to be replaced
- New simpler Sales Tax system
- Reduced compliance burden
- Faster refund processing

# **FAFASL Financial Analysis:**

#### For Businesses:

- Compliance Cost Savings: Estimated 30-40% reduction in tax compliance costs
- Cash Flow Improvement: Faster refunds mean better working capital
- System Transition Costs: One-time investment in new accounting systems

#### **Impact by Business Size:**

<b>Business Size</b>	Current VAT Cost	New Sales Tax Cost	Annual Savings
Small (<\$1M)	\$15,000	\$10,000	\$5,000
Medium (\$1-10M)	\$50,000	\$30,000	\$20,000
Large (>\$10M)	\$150,000	\$100,000	\$50,000

#### **For Consumers:**

- Prices should remain stable (same 12.5% rate expected)
- Simpler receipt presentation
- Clearer understanding of tax paid

**FAFASL Recommendation:** ✓ Businesses should prepare for transition in 2026

- Review accounting systems and software
- ✓ Train staff on new compliance requirements
- Consult FAFASL for transition planning

#### 2. NIS Contribution Increases

### The Changes:

- January 5, 2026: +3% increase in contribution rate
- January 4, 2027: Another +3% increase

• **Total Impact:** +6% over 2 years

### **FAFASL Financial Analysis:**

# Impact on Workers (Monthly Salary Basis):

Monthly Salary	Current NIS	2026 NIS	2027 NIS	Annual Increase (2027)
\$3,000	\$180	\$189	\$198	\$216
\$5,000	\$300	\$315	\$330	\$360
\$8,000	\$480	\$504	\$528	\$576
\$10,000	\$600	\$630	\$660	\$720
\$15,000	\$900	\$945	\$990	\$1,080

# **Impact on Employers:**

- Employers pay matching contribution
- Total employer cost increase: Same as employee
- Payroll budget impact significant for large employers

#### Example - Company with 100 employees (avg salary \$7,000):

Current annual NIS: \$5,040,000
2027 annual NIS: \$5,342,400
Annual increase: \$302,400

- Employers: Update payroll budgets immediately
- ✓ Consider salary adjustments to offset NIS increases
- Review total compensation packages

# 3. NIS Retirement Age Increase

#### The Timeline:

• **Before Jan 1, 2028:** Age 60 (protected)

• 2028-2029: Age 61

• **2030-2031:** Age 62

• **2032-2033:** Age 63

• **2034-2035:** Age 64

• **2036 onwards:** Age 65

**Key Protections:** ✓ Anyone retiring before Jan 1, 2028 at age 60 - FULLY PROTECTED

- ✓ Existing pensioners NO CHANGE
- ✓ Early retirement still possible with reduced pension
- ✓ Minimum \$3,000/month for those retiring before 2028

# **FAFASL Financial Analysis:**

# **Retirement Planning by Age Group:**

Current Age	Retirement Year	Full Pension Age	Years to Save	Action Required
58-60	Before 2028	60	PROTECTED	Retire as planned
55-57	2028-2030	61	2-5 years	Minimal adjustment
50-54	2031-2035	62-64	5-10 years	Moderate planning
45-49	2036+	65	10-15 years	Significant planning
Under 45	2036+	65	15+ years	Complete restructure

# Private Savings Required (to maintain lifestyle):

Assuming you want \$5,000/month retirement income and NIS provides \$3,000:

Years to Retirement	<b>Monthly Savings Needed</b>	<b>Total to Accumulate</b>
5 years	\$2,500	\$150,000
10 years	\$1,300	\$156,000

Years to Retirement	<b>Monthly Savings Needed</b>	<b>Total to Accumulate</b>
15 years	\$900	\$162,000
20 years	\$700	\$168,000
25 years	\$550	\$165,000

Assumes 5% annual return

**FAFASL Recommendation: Under 45:** Start aggressive private pension savings NOW

✓ 45-54: Increase retirement contributions immediately

**✓ 55-60:** Maximize final working years savings

✓ **Near retirement:** Consider working past 60 if able

ALL AGES: Take advantage of tax-free private pensions!

# 4. Landlord Surcharge

#### The Measure:

- 2.5% surcharge on rental income up to \$10,000/month
- 3.5% surcharge on rental income above \$10,000/month
- Effective: January 1, 2026

# **FAFASL Financial Analysis:**

# **Impact on Landlords:**

Monthly Rent	Annual Rent	Surcharge Rate	Annual Surcharge	Effective Tax Rate
\$3,000	\$36,000	2.5%	\$900	~27.5%
\$5,000	\$60,000	2.5%	\$1,500	~27.5%
\$8,000	\$96,000	2.5%	\$2,400	~27.5%

Monthly Rent	Annual Rent	Surcharge Rate	Annual Surcharge	Effective Tax Rate
\$12,000	\$144,000	3.5%	\$5,040	~28.5%
\$15,000	\$180,000	3.5%	\$6,300	~28.5%

#### **Pass-Through Analysis:**

Will landlords raise rents to offset the surcharge?

#### **Market Dynamics:**

- Rental market already tight
- FOREX shortage limiting new construction
- Demand exceeds supply

### **Likely Outcome:**

- Short-term: Landlords absorb cost (competitive pressure)
- **Medium-term:** Gradual rent increases (2-3% annually)
- Long-term: Full pass-through to tenants

**FAFASL Recommendation: U** Landlords: Review rental agreements and renewal dates

- Consider phased rent increases rather than immediate jumps
- Optimize other tax deductions to offset surcharge
- ✓ Tenants: Budget for potential rent increases in 2026-2027

# 5. Asset Levy on Financial Institutions

#### The Measure:

- 0.25% levy on assets of banks and insurance companies
- Applied to total asset base
- Revenue generation and fairness measure

#### **FAFASL Financial Analysis:**

#### **Impact on Financial Institutions:**

Institution Type	Avg Assets	0.25% Levy	Likely Response
Major Bank	\$50B	\$125M	Fee increases
Medium Bank	\$20B	\$50M	Service charges
Insurance Co	\$10B	\$25M	Premium increases

#### **Pass-Through to Consumers:**

#### **Banking:**

Account fees: +5-10%
Loan rates: +0.25-0.50%
Service charges: +10-15%

#### Insurance:

Premiums: +2-3%Policy fees: +5-8%

**FAFASL Recommendation:** ✓ Review banking relationships - shop for better rates

- Consider credit unions (may not be subject to levy)
- ✓ Consolidate accounts to minimize fees
- ✓ Lock in insurance rates before increases

# 6. Alcohol & Cigarette Duties Doubled

#### The Measure:

- 100% increase in excise duties on alcohol
- 100% increase in excise duties on cigarettes
- Effective: Immediately

# **FAFASL Financial Analysis:**

#### **Price Impact:**

Product	Old Price	New Duty	New Price	% Increase
Beer (6-pack)	\$30	+\$5	\$35	17%
Wine (bottle)	\$80	+\$15	\$95	19%
Spirits (750ml)	\$150	+\$30	\$180	20%
Cigarettes (pack)	\$25	+\$10	\$35	40%

#### **Behavioral Economics:**

# **Revenue Projections:**

- Year 1: High revenue (consumption lag)
- Year 2-3: Declining revenue (behavior change)
- Long-term: Stabilized at lower consumption

#### **Health Benefits:**

- Reduced smoking rates
- Lower alcohol consumption
- Healthcare cost savings

**FAFASL Recommendation:** ✓ Consumers: Consider reduction/cessation

Retailers: Expect volume decline, margin pressure

✓ Importers: Diversify product mix

✓ Health-focused businesses: Opportunity for cessation products/services

# 7. High-End Electric Vehicle Duty

#### The Measure:

- 10% customs duty on high-end electric vehicles
- 12.5% VAT also applies
- Targets luxury EV market

#### **FAFASL Financial Analysis:**

#### **Price Impact:**

EV Model	Base Price	10% Duty	12.5% VAT	Total Price	Increase
Tesla Model 3	\$250,000	\$25,000	\$34,375	\$309,375	\$59,375
Tesla Model S	\$500,000	\$50,000	\$68,750	\$618,750	\$118,750
Luxury EV	\$800,000	\$80,000	\$110,000	\$990,000	\$190,000

#### **Market Impact:**

- Reduced demand for luxury EVs
- Shift to lower-priced models
- Potential increase in hybrid sales

**FAFASL Recommendation:** We Buyers: Purchase before duty implementation if possible

- Consider mid-range EVs (may be exempt)
- ✓ Evaluate total cost of ownership vs. gas vehicles
- ✓ Dealers: Adjust inventory strategy

# 8. NIF \$1 Billion Bond

#### The Measure:

- National Infrastructure Fund issuing \$1B bond
- 21% backed by First Citizens Bank
- Financing for major infrastructure projects

# **FAFASL Financial Analysis:**

# **Investment Opportunity:**

#### **Likely Terms:**

• Interest rate: 4-5% annually

• Maturity: 10-15 years

• Minimum investment: TBD

Tax treatment: TBD

#### **Comparison to Alternatives:**

Investment	Return	Risk	Liquidity
NIF Bond	4-5%	Low (govt backed)	Low
Bank Savings	0.5-1%	Very Low	High
Fixed Deposit	2-3%	Very Low	Medium
Corporate Bonds	5-7%	Medium	Low
Stocks	Variable	High	High

**FAFASL Recommendation:** Conservative investors: Consider allocation to NIF bond

- ☑ Diversified portfolio: 10-20% allocation reasonable
- ✓ Wait for full terms before committing
- ✓ Consult FAFASL for personalized investment advice

# **Relief Measures**

# Relief Measures -**Immediate Benefits**







Private Pension TAX-FREE



Public Service +10% salary



Construction Duty Waived





# 1. Super Gas Price Reduction

# The Measure:

- \$1.00 per litre reduction in super gasoline price
- Effective: IMMEDIATELY (October 13, 2025)
- Significant cost of living relief

#### **FAFASL Financial Analysis:**

#### **Household Savings:**

Monthly Usage	Old Cost (@\$7/L)	New Cost (@\$6/L)	Monthly Savings	Annual Savings
40 litres	\$280	\$240	\$40	\$480
60 litres	\$420	\$360	\$60	\$720
80 litres	\$560	\$480	\$80	\$960

Monthly Usage	Old Cost (@\$7/L)	New Cost (@\$6/L)	Monthly Savings	Annual Savings
100 litres	\$700	\$600	\$100	\$1,200
150 litres	\$1,050	\$900	\$150	\$1,800

#### **Business Impact:**

#### **Transportation/Delivery Businesses:**

- Significant operating cost reduction
- Improved profitability
- Potential for price reductions to customers

### **Example - Delivery Company (5 vehicles, 500L/month each):**

- Monthly savings: \$2,500
- Annual savings: \$30,000
- ROI: Can invest in expansion or pass savings to customers

### **Economic Multiplier:**

- More disposable income → increased consumer spending
- Lower transport costs → reduced inflation pressure
- Business cost savings → potential job creation

**FAFASL Recommendation:** Households: Redirect savings to debt reduction or savings

- Businesses: Review pricing strategy stay competitive
- Transport operators: Consider fleet expansion
- ✓ ALL: Don't increase consumption save the difference!

#### 2. Private Pension Income TAX-FREE

#### The Measure:

- ALL private pension income now completely tax-free
- Effective: January 1, 2026
- GAME-CHANGING for retirement planning

#### **FAFASL Financial Analysis:**

This is potentially the MOST IMPORTANT measure in the entire budget for long-term wealth building.

# **Tax Savings Examples:**

<b>Private Pension Income</b>	Previous Tax (25%)	New Tax	Annual Savings
\$2,000/month	\$6,000	\$0	\$6,000
\$5,000/month	\$15,000	\$0	\$15,000
\$10,000/month	\$30,000	\$0	\$30,000
\$15,000/month	\$45,000	\$0	\$45,000

# Wealth-Building Strategy:

# Three-Pillar Retirement Approach:

- 12 NIS Pension (Government) \$3,000/month baseline
- 13 **Private Pension** (Tax-Free!) \$5,000/month target
- 14 **Personal Savings** (Supplemental) \$2,000/month buffer

**Total Retirement Income: \$10,000/month** 

#### **How Much to Save:**

To generate \$5,000/month tax-free private pension:

Years to Retirement	Monthly Contribution	Total Accumulated	Tax-Free Income
10 years	\$3,500	\$600,000	\$5,000/month
15 years	\$2,400	\$612,000	\$5,000/month
20 years	\$1,800	\$624,000	\$5,000/month
25 years	\$1,450	\$638,000	\$5,000/month

Years to Retirement	Monthly Contribution	<b>Total Accumulated</b>	Tax-Free Income
30 years	\$1,200	\$648,000	\$5,000/month

Assumes 5% annual return

# **ROI Comparison:**

#### **Before (Taxable):**

- \$5,000/month pension
- 25% tax = \$1,250/month
- Net income: \$3,750/month

### After (Tax-Free):

- \$5,000/month pension
- \$0 tax
- Net income: \$5,000/month

**Effective Return Boost: 33%!** 

**FAFASL Recommendation:** ✓ **IMMEDIATE:** Open or increase private pension contributions

- **✓ Young workers (20-35):** Start with 10-15% of salary
- ✓ Mid-career (36-50): Increase to 20-25% of salary
- ✓ Late career (51-60): Maximize contributions (30%+)
- ALL AGES: This is a ONCE-IN-A-GENERATION opportunity!

#### **FAFASL Services:**

- Private pension plan setup and optimization
- Contribution strategy modeling
- Tax-efficient wealth building
- Retirement income projections

# Contact FAFASL today to maximize this opportunity!

# 3. Public Service Salary Increase

#### The Measure:

- 10% salary increase for all public service workers
- After 9 years of stagnation
- Significant boost to consumer spending

#### **FAFASL Financial Analysis:**

# **Impact on Public Servants:**

Current Salary	10% Increase	New Salary	Annual Increase
\$5,000	\$500	\$5,500	\$6,000
\$8,000	\$800	\$8,800	\$9,600
\$10,000	\$1,000	\$11,000	\$12,000
\$15,000	\$1,500	\$16,500	\$18,000
\$20,000	\$2,000	\$22,000	\$24,000

# **Economic Multiplier Effect:**

**Total Public Service Workforce:** ~60,000 employees

Average Salary: ~\$8,000/month Total Monthly Increase: \$48 million Annual Economic Injection: \$576 million

# **Spending Pattern Analysis:**

- $40\% \rightarrow \text{Debt reduction}$
- $30\% \rightarrow \text{Consumer goods}$
- $20\% \rightarrow \text{Savings}$
- $10\% \rightarrow Investments$

### **Sector Beneficiaries:**

• Retail: +\$173M annually

• Automotive: +\$58M

• Housing/Construction: +\$87M

• Financial Services: +\$115M

**FAFASL Recommendation:** ✓ Public servants: Use 50% for debt reduction, 50% for savings

✓ Retailers: Prepare for increased demand

✓ Banks: Offer attractive savings products

ALL: Don't increase lifestyle - build wealth!

# 4. Construction Materials Duty Waived

#### The Measure:

• Customs duty waived on construction materials

• Effective: 2026

• Reduces building costs, boosts employment

#### **FAFASL Financial Analysis:**

#### **Cost Savings by Project Size:**

Project Type	<b>Total Cost</b>	Duty Savings (10%)	% Reduction
Small Renovation	\$100,000	\$10,000	10%
Home Addition	\$250,000	\$25,000	10%
New House	\$800,000	\$80,000	10%
Small Commercial	\$2,000,000	\$200,000	10%
Large Commercial	\$10,000,000	\$1,000,000	10%

### **Timing Strategy:**

# **FAFASL Recommendation - CRITICAL TIMING:**

✓ If planning construction: WAIT until 2026!

✓ If already started: Delay material purchases if possible

✓ Large projects: 10% savings = significant capital

**Developers:** Plan 2026 project pipeline NOW

#### **Economic Impact:**

# **Construction Sector Growth Projection:**

• 2026: +15-20% activity

• Job creation: 5,000-8,000 positions

• GDP contribution: +1.5%

# **Financing Opportunity:**

With 10% cost savings, projects become more affordable:

<b>Project Cost</b>	Old Loan Needed	New Loan (90%)	<b>Monthly Payment Reduction</b>
\$500,000	\$500,000	\$450,000	\$500/month
\$1,000,000	\$1,000,000	\$900,000	\$1,000/month
\$2,000,000	\$2,000,000	\$1,800,000	\$2,000/month

#### **FAFASL Services:**

- Construction project financial planning
- Timing optimization for maximum savings
- Financing strategy and lender negotiations
- Cost-benefit analysis

# 5. VAT Removed on Local Foods

### The Measure:

- VAT removed on table salt, mauby, coconut water
- VAT removed on pumpkin, watermelon, cucumber, lettuce, tomatoes
- Support for local agriculture and cost of living relief

# **FAFASL Financial Analysis:**

#### **Price Reductions:**

Item	Old Price (with VAT)	New Price (no VAT)	Savings
Table Salt	\$5.00	\$4.44	\$0.56
Mauby (bottle)	\$10.00	\$8.89	\$1.11
Coconut Water	\$8.00	\$7.11	\$0.89
Pumpkin (lb)	\$4.00	\$3.56	\$0.44
Watermelon	\$20.00	\$17.78	\$2.22
Cucumber (lb)	\$6.00	\$5.33	\$0.67
Lettuce (head)	\$12.00	\$10.67	\$1.33
Tomatoes (lb)	\$8.00	\$7.11	\$0.89

# **Household Savings:**

Average household buying these items weekly:

Item	Weekly Purchase	Annual Savings
Salt	1	\$29
Mauby	2	\$115
Coconut Water	3	\$139
Vegetables (combined)	Various	\$250
TOTAL		\$533/year

# **Agricultural Impact:**

• Increased demand for local produce

- Farmer income boost
- Food security improvement

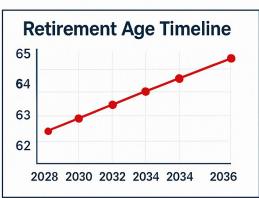
**FAFASL Recommendation:** ✓ Consumers: Buy local, support farmers

- Farmers: Increase production to meet demand
- ✓ Retailers: Ensure price reductions passed to consumers
- Restaurants: Feature local produce, reduce costs

# **NIS Reforms - Comprehensive Analysis**



NIS Contribution Increases			
2025	Increases		
Current	+3%		
Jan 2026	+3%		
Jan 2027	+3%		
Total	+6%		



# The Double Impact

The Budget 2026 NIS reforms create a **DOUBLE IMPACT** on every worker in Trinidad and Tobago:

- 15 **Pay More:** +6% contribution increase over 2 years
- 16 Work Longer: Retirement age increasing from 60 to 65

This is the MOST SIGNIFICANT change affecting long-term financial planning.

# **Combined Financial Impact**

Example: Worker Age 35, Earning \$8,000/month

#### **Contribution Impact:**

• Current NIS: \$480/month

• 2027 NIS: \$528/month

• Lifetime additional contributions (to age 65): \$172,800

#### **Retirement Age Impact:**

• Old retirement: Age 60

• New retirement: Age 65

• Additional working years: 5 years

• Additional contributions during extra years: \$31,680

• Delayed pension benefits (5 years × \$3,000/month): \$180,000 opportunity cost

**Total Financial Impact: \$384,480** 

# **Strategic Response**

#### **FAFASL Three-Pillar Retirement Strategy:**

# **Pillar 1: NIS (Government)**

- Accept the new reality
- Maximize contribution years
- Plan for age 65 retirement

# Pillar 2: Private Pension (Tax-Free!)

- **CRITICAL:** Take advantage of tax-free status
- Target \$5,000/month private pension
- Start immediately, increase regularly

#### **Pillar 3: Personal Savings**

- Emergency fund (6 months expenses)
- Investment portfolio
- Property/assets

# **Action Plan by Age Group**

Age 20-30: Start private pension NOW (even \$500/month)

Build emergency fund

- ✓ Invest in skills/education for higher income
- ✓ Target: 15% of salary to retirement

Age 31-40: Increase private pension to \$1,500-2,000/month

- Maximize tax-free pension opportunity
- Consider property investment
- ✓ Target: 20% of salary to retirement

**Age 41-50:** Aggressive private pension contributions (\$3,000+/month)

- Debt elimination priority
- Downsize if possible, redirect to savings
- ✓ Target: 25-30% of salary to retirement

**Age 51-60:** MAXIMUM private pension contributions

- ✓ Delay retirement if able (extra years = huge difference)
- Consider part-time work post-60
- ✓ Target: 30-40% of salary to retirement

**Age 61-65:** Continue working if possible

- Maintain private pension contributions
- Optimize pension withdrawal strategy
- Consider phased retirement

## **FAFASL NIS Planning Services**

#### **Comprehensive NIS Impact Analysis:**

- Personal contribution projections
- Retirement age impact modeling
- Private pension optimization
- Tax-free pension maximization
- Employer payroll planning

#### Contact FAFASL for your personalized NIS strategy!

# **Sector Opportunities**

Budget 2026 creates significant opportunities in specific sectors:

#### 1. Construction & Real Estate

**Opportunities:** Unity-free materials = 10% cost savings

- Pent-up demand from FOREX shortage
- ✓ Public service salary increase = more buyers
- ✓ Infrastructure spending = contractor opportunities

#### **FAFASL Recommendation:**

- Developers: Plan 2026 project launches
- Contractors: Prepare for increased demand
- Material suppliers: Adjust pricing strategy
- Investors: Consider construction sector stocks/bonds

# 2. Agriculture & Food Production

**Opportunities:** VAT removal on local produce

- ✓ Animal feed duty removed
- Government support for food security
- ✓ \$1.130B agriculture allocation

#### **FAFASL Recommendation:**

- Farmers: Increase production capacity
- Agri-businesses: Expand operations
- Food processors: Source local inputs
- Investors: Consider agri-sector opportunities

# 3. Tobago Tourism & Development

**Opportunities: Solution** \$3.72B Tobago allocation

- ✓ Infrastructure improvements
- ✓ Tourism sector support
- Economic diversification focus

#### **FAFASL Recommendation:**

- Tobago businesses: Prepare for growth
- Tourism operators: Expand capacity
- Real estate: Development opportunities
- Investors: Tobago-focused projects

#### 4. Financial Services

**Opportunities:** Private pension demand surge (tax-free!)

- Retirement planning services needed
- ✓ Investment advisory growth
- ✓ NIS complexity = advisory demand

#### **FAFASL Recommendation:**

- Financial advisors: Develop pension products
- Insurance companies: Private pension plans
- Investment firms: Retirement portfolios
- FAFASL: Leading the way in comprehensive planning!

# **Strategic Recommendations**

#### For Individuals

#### **Immediate Actions (Next 30 Days):**

#### 17 Review NIS Impact

- Calculate your personal contribution increase
- Determine your new retirement age
- Assess total financial impact

#### 18 Start/Increase Private Pension

- Open private pension account if you don't have one
- Increase contributions to maximize tax-free benefit
- Target: 10-20% of salary minimum

#### 19 Budget Adjustment

- Account for reduced take-home pay (NIS increase)
- Redirect gas savings to retirement
- Eliminate unnecessary expenses

#### 20 Debt Review

- List all debts and interest rates
- Prioritize high-interest debt elimination
- Consider debt consolidation

#### 21 Contact FAFASL

- Schedule comprehensive financial review
- Get personalized retirement strategy
- Optimize tax position

#### **Short-Term Actions (3-6 Months):**

#### 22 Retirement Plan Implementation

- Execute private pension strategy
- Set up automatic contributions
- Review investment allocation

#### 23 Tax Optimization

- Review all available deductions
- Optimize private pension contributions
- Plan for Sales Tax transition

#### 24 Construction Planning

- If planning building project, schedule for 2026
- Get quotes and financing pre-approved
- Take advantage of duty waiver

#### 25 Investment Review

- Rebalance portfolio for new economic reality
- Consider NIF bond allocation
- Diversify income sources

# **Long-Term Strategy (1-3 Years):**

#### 26 Wealth Building

- Consistent private pension contributions
- Property investment consideration
- Business/side income development

#### 27 Retirement Readiness

- Regular plan reviews and adjustments
- Increase contributions with salary growth
- Monitor NIS policy changes

#### 28 Financial Independence

- Build multiple income streams
- Achieve debt-free status
- Create sustainable retirement income

#### For Businesses

#### **Immediate Actions (Next 30 Days):**

#### 29 Payroll Budget Update

- Calculate NIS increase impact
- Update 2026-2027 budgets
- Plan for employee communications

#### 30 Pricing Strategy Review

- Assess cost increases (NIS, asset levy pass-through)
- Evaluate competitive positioning
- Plan pricing adjustments if needed

# 31 Sales Tax Preparation

- Review current VAT compliance
- Research new Sales Tax requirements
- Plan system upgrades

## 32 Sector Opportunity Assessment

- Identify budget-related opportunities
- Evaluate construction, agriculture, Tobago potential
- Develop growth strategy

#### **Short-Term Actions (3-6 Months):**

### 33 Cost Management

- Implement efficiency improvements
- Negotiate supplier contracts
- Optimize operational expenses

#### 34 Revenue Growth

- Capitalize on sector opportunities
- Expand product/service offerings
- Improve marketing effectiveness

#### 35 Employee Retention

- Address NIS impact on employee morale
- Consider compensation adjustments
- Enhance benefits package

#### 36 Tax Compliance

- Prepare for Sales Tax transition
- Train accounting staff
- Upgrade systems if needed

#### **Long-Term Strategy (1-3 Years):**

#### 37 Business Expansion

- Leverage sector opportunities
- Consider new markets/products
- Strategic partnerships

#### 38 Financial Optimization

- Maximize tax efficiency
- Improve cash flow management
- Build financial reserves

#### 39 Succession Planning

- Develop next generation leadership
- Create sustainable business model
- Plan for ownership transition

# For Employers

#### **Immediate Actions:**

#### **40 NIS Impact Communication**

- Explain changes to employees
- Provide impact calculations
- Offer financial planning support

# 41 Compensation Review

- Assess total compensation competitiveness
- Consider adjustments to offset NIS increases
- Enhance non-monetary benefits

#### **42 Retirement Benefits**

- Introduce/enhance private pension options
- Take advantage of tax-free pension opportunity
- Position as competitive advantage

#### **FAFASL Employer Services:**

- Payroll impact analysis
- Employee communication materials
- Group pension plan setup
- Compensation strategy consulting

# **Tax Planning Strategies**

### **Private Pension Maximization**

Strategy: Maximize contributions to tax-free private pension

#### **Implementation:**

- 43 Calculate maximum affordable contribution
- 44 Set up automatic monthly transfers
- 45 Choose appropriate investment allocation
- 46 Review and increase annually

#### Tax Benefit:

- Every 1,000/month pension = 3,000/year tax savings
- Compound growth also tax-free
- Withdrawal completely tax-free

FAFASL Service: Private pension optimization and management

# **Rental Income Optimization**

Strategy: Minimize landlord surcharge impact

#### **Implementation:**

- 47 Maximize allowable deductions (maintenance, repairs, etc.)
- 48 Consider property improvements (capital allowances)
- 49 Optimize rental agreement timing
- 50 Explore corporate ownership structure

FAFASL Service: Rental property tax planning

# **Construction Timing**

**Strategy:** Time construction projects for maximum duty savings

#### **Implementation:**

- 51 Delay material purchases until 2026
- 52 Pre-plan and get financing approved
- 53 Lock in contractor rates
- 54 Order materials in early 2026

Savings: 10% on all construction materials

FAFASL Service: Construction project financial planning

# **Business Structure Optimization**

**Strategy:** Optimize business structure for new tax environment

#### **Implementation:**

- 55 Review current structure (sole proprietor, partnership, company)
- 56 Assess Sales Tax impact by structure
- 57 Consider restructuring if beneficial

FAFASL Service: Business structure advisory and implementation

### **About FAFASL**

# Financial and Forensic Accounting Services Ltd WE ACCOUNT FOR YOUR PEACE OF MIND

FAFASL is Trinidad and Tobago's leading provider of comprehensive accounting, financial planning, and advisory services. With deep expertise in taxation, retirement planning, and business advisory, we help individuals and businesses navigate complex financial challenges.

#### **Our Services**

#### For Individuals:

- Retirement planning and optimization
- Private pension setup and management
- Tax planning and compliance
- Investment advisory
- Estate planning
- Financial coaching

#### For Businesses:

- · Accounting and bookkeeping
- Tax compliance and planning
- Payroll services
- Business advisory
- Financial statement preparation
- Forensic accounting

#### For Employers:

- Payroll impact analysis
- Employee benefit design
- Group pension plans
- Compensation strategy
- HR financial consulting

# Why Choose FAFASL?

- **Expert Knowledge:** Deep understanding of Trinidad and Tobago tax and financial landscape
- ✓ **Personalized Service:** Customized solutions for your unique situation
- ✓ Proven Results: Track record of helping clients build wealth and achieve financial goals
- Comprehensive Approach: Integrated financial planning across all areas
- **☑ Budget 2026 Expertise:** Leading analysis and strategic guidance

# **Special Budget 2026 Consultation**

Contact FAFASL today for your complimentary Budget 2026 impact assessment!

#### We'll analyze:

- Your personal NIS impact
- Private pension optimization opportunities
- Tax planning strategies
- Retirement readiness
- Action plan for 2026 and beyond

### **Contact Information**

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#### **Disclaimer**

This analysis is provided for informational purposes only and does not constitute financial, legal, or tax advice. While FAFASL has made every effort to ensure accuracy, budget measures may be subject to change during the legislative process. Individuals and businesses should consult with qualified professionals before making financial decisions.

The projections and calculations in this document are based on assumptions and may not reflect actual outcomes. Past performance does not guarantee future results.

For personalized advice based on your specific circumstances, please contact FAFASL directly.

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